

## Can I create a budget?

You certainly can. CashflowNAV and MarketNAV have budgeting and re-forecasting capabilities. Budgeting your Profit and Loss is the easier part of the annual process, but getting the Balance Sheet to accurately tell you what your monthly bank balance will be, is often more challenging. You can now project cash needs easily with CashflowNAV so you can have discussions with your banks and investors well in advance.

MarketNAV provides a tool for your sales and marketing teams to plan for next month's sales targets using our Scenario tool and know what impact they are having on cashflow. The approach forces a coordinated effort between sales and marketing teams. The Scenario tool allows you to compare your plan with last month's figures or for the same period last year taking account of seasonal fluctuations.