

## Consulting

BusinessNAV offers a range of consultancy services to assist with your cashflow management.

- Budgeting
- Re-forecasting
- Business Planning
- Simplifying Profit & Loss and Balance Sheet
- End of Month Reconciliations
- Ongoing Advisory
- Bank Finance Submissions
- Transaction Accounting Treatment

### Budgeting

We provide a system and process for budgeting. At the end of the process you will have a budget for between 1 to 5 years. The process involves all senior management involved in achieving the budget.

### Re-forecasting

We provide a system for re-forecasting, separate to budgeting. The economic and social environment often impact on business in ways that were unforeseen when the original budgets were done. We will recommend a schedule for regular re-forecasting, relevant to your business. This ensures your actual results are being measured against meaningful forecasts. It allows assessment of how accurate your initial budgeting processes were.

### Business Planning

Facilitation of a 1 day planning session working with key staff members to create a 1 to 3 year plan with full financials. We have a very practical and financial approach to strategic planning &ndash; the numbers have to add up. We use CashflowNAV and MarketNAV to focus the group very effectively. A Strategic Plan Template is also provided so you can easily capture the information in a document for the rest of your organisation. It will set measurable goals and incorporate a system of review. There will be pre session preparation required to have reliable data available during planning.

### Simplifying Profit & Loss and Balance Sheet

This is useful when your Profit and Loss and Balance Sheet is not giving you the information you need to report on and manage the business. If your P&L or Balance Sheet seems excessively long or complex we can simplify it. This process results in relevant financial data being reported to management and staff. This puts you in a great position to start using CashflowNAV.

### End of Month Reconciliations

We show you where to start with your end-of-month reconciliation process. It provides timelines, a checklist of accounts and a process to reconcile on a monthly or quarterly basis so you can have confidence in the numbers being reported. These accounts predominantly deal with the reconciliation of specific balance sheet items, with a regular one being inventory.

#### Ongoing advisory

We are able to offer ongoing advisory services on a monthly, quarterly or six monthly basis, until you have reached a point where your internal management accounting processes no longer require us. These services are generally contracted after a 3-month Implementation program and focus on systems and processes for increasing sales, improving cost of goods sold or improving working capital. CashflowNAV and MarketNAV combined is a great tool for assessing the cashflow impact of your marketing initiatives.

#### Bank Finance Submissions

This provides a system for reporting to banks for funding. This service assists you with reconciling the information your financial statements contain with the information the banks or other financial institutions require when seeking a business loan.

#### Transaction Accounting Treatment

If you are buying a business or entering into a leasing arrangement there can be immediate accounting treatments that you may not be aware of that impact on your tax and cashflow. We can provide you with procedures that avoid time consuming year-end calculations and adjustments by your accountant.